



CUSTOMIZED LEASING SOLUTIONS FOR ALL YOUR EQUIPMENT NEEDS



EST.1987



PRIVATELY HELD

INDEPENDENT



NORTH AMERICAN

COVERAGE THROUGHOUT THE UNITED STATES,
CANADA AND MEXICO



\$1.4B

MANAGED LEASE PORTFOLIO



20 TIER 1

BANK PARTNERS



SAI GLOBAL
ISO 9001
Quality



NMSDC

National Minority Supplier
Development Council

WHY OFFER FINANCING?

BENEFITS OF FINANCING

WHAT'S IN IT FOR YOU?



CLOSE MORE DEALS



CLOSE LARGER DEALS



GENERATE ADDITIONAL MARGIN



ACCELERATE BUYING DECISIONS



IMPROVE CLIENT SATISFACTION



GAIN PORTFOLIO PROTECTION



SCHEDULED REPLACEMENT CYCLES



MID TERM UPGRADES

**82% of all US Companies
finance / lease ... \$72B
Technology financing market**



WHY OFFER FINANCING WITH IFS?



UNIQUE MARKET POSITION

- Over 30 years of technology finance experience
- Technology company at our core
- Privately held – independent and flexible
- We want the equipment back at end-of-lease



PROGRAMMATIC APPROACH

- Focused on providing long-term value
- Consistent, reliable, and measurable
- Customized to meet your goals
- Dedicated to delighting your customers



CLIENT FOCUSED OFFERING

- Industry-leading transparent documents
- Best end-of-term policies and procedures
- Proprietary asset management system
- Rooted in ethics and integrity



LIFECYCLE OWNERSHIP

- Refurbishment and remarketing services
- 2 Technology Centers
- ISO:14001 certified recyclers
- Trade-in programs available

BUSINESS MODEL

IFS LEASE AND REFRESH PROGRAM





**YOUR ALL-IN-ONE SOLUTION FOR
LEASE AND ASSET MANAGEMENT**

LEASE MANAGEMENT

- Personalized Executive Dashboard
- Alerts to Maturing Leases
- View Executed Lease Agreements
- Import External Leases Contracts
- Review & Download Invoices
- Comprehensive End-of-Lease Center



ASSET MANAGEMENT

- Track Asset Details
- Create User Defined Fields
- Submit Change Request Tickets
- Manage Locations
- Import External Assets



REPORTING

- Generate Right-Of-Use Reports
- Run Lease Runoff Report
- View Aging Report
- Create Customized Reports
- Annually SOC 1 Audited



INTEGRATIONS

- Flexible API Options
- Available as SOAP & REST
- Proven ServiceNow Compatibility
- Reduce Duplicate Entry
- Setup Automatic Updates



IN ADDITION TO WHAT YOUR CLIENTS GET,
WE PROVIDE YOU WITH A VENDOR GATEWAY

AMOS

FOR PARTNERS

- Vendor snapshot of all your customer portfolios
- View rollups of all leases, assets & spend
- Drill-down to customer-level executive dashboards
- Leverage tools to help manage customer assets
- Run invoice aging & lease runoff reports
- Create custom reports



TECHNOLOGY WE FINANCE

DISTRIBUTED IT ASSETS

- Laptop / Desktops
- Chromebooks
- Tablets
- RFID / Handhelds
- Point-of-Sale (POS)
- Printers / Copiers

AUDIO / VISUAL

- Video Conferencing
- Speakers
- Digital / Interactive Displays
- Smart Signage
- Kiosks
- LED Walls

DATA CENTER

- Networking
- Storage
- Disk / Tape
- LAN / WAN
- VOIP [Voice over IP]
- Wireless Access Points

SECURITY

- Cameras
- Alarms
- Door Monitoring
- Metal Detectors
- Duress Systems

FURNITURE

- Office
- Conference Room
- Fixtures

SOFTCOSTS

- Software
- Implementation
- Consulting
- Maintenance Contracts
- Warranty

UPFRONT SERVICES

- Installation
- Imaging
- Asset Tagging
- Kitting / Repackaging
- Deployment

END OF LEASE SERVICES

- De-Installation
- Packaging
- Shipping
- Data Sanitization
- Data Destruction

CONTACT US



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THANK YOU.