



Credit Requirements

Here's what we typically need from a prospective lessee for transactions that are \$250K and over:

1. The **exact legal name** and **primary address** for the entity that will be leasing the solution.
 - If the entity is a subsidiary, the name of the parent company and if the parent will guarantee the obligation of the subsidiary.
2. **Two years of audited financial statements** (income statement and balance sheet) for the entity that will be leasing the equipment.
 - Unaudited interim financial statements are helpful when available.
3. The **ship to address** (where the solution will reside).
 - If the ship to address is outside the United States, the FOB amount (including any import duty).
4. **Contact name, telephone number** and **website** for the prospective lessee.
5. A **detailed description of the equipment** to be leased and the **equipment price**.
 - (A quotation or customer invoice is great! You may also include quotes and/ or invoices for other equipment that may be incorporated into the lease alongside your equipment for the complete solution for your customer.)
6. Proposed **ship date** or **installation date** for the equipment and lease start date, if different.
7. **Your name, email address** and **telephone number**.
8. Requested **lease term** and **type** (24, 36, 48, 60 months; FMV or \$1 Buyout)

You may provide this information in email format with attachments to your IFS account executive.