

TAKE YOUR SALES TO A WHOLE NEW LEVEL WITH THE POWER OF FLEXIBLE FINANCING.

WHEN IFS IS PART OF YOUR TRANSACTIONS, YOU WILL:

- ✓ Close More Deals
- ✓ Close Larger Deals
- ✓ Generate Additional Margin
- ✓ Improve Client Satisfaction
- ✓ Shorten Sales Cycle
- ✓ Improve Financial Metrics

TIPS TO OFFER FINANCING

- Change the conversation to sustainability, predictability and long term strategy.
- Start the conversation early.
- Avoid discussions on paying with cash and ownership.

QUESTIONS TO ASK

- Are you looking for a way to build a sustainable equipment budget?
- What is your strategy to manage the eventual refresh in 3 or 4 years?
- Are you interested in creating a predictable budget for your equipment needs?

WHY ARE SCHOOLS LEASING TECHNOLOGY?

- Predictable annual payments that eliminate spikes in capital spending.
- Ability to build and maintain a technology plan for the 21st century classroom.
- Established and delineated refresh strategy.
- Standardized equipment among administration, teachers and students.

WHY ARE SCHOOLS LEASING TECHNOLOGY WITH IFS?



HAVE A CUSTOMER INTERESTED IN LEASING? CONTACT US TODAY!

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